



PHOENIX CLOSE PROTECTION

Phoenix C.P Ltd, Longworth Hall, Lugwardine, HR1 4DF

Telephone: 01432 850223 Fax: 01432 850092

Email: admin@phoenixcp.com

Website: www.phoenixcp.com

Reference: IPCL/M1

Dear Sir / Madam,

Thank you for showing an interest in our Close Protection training, details of which are enclosed. Phoenix is run by former Officer's & Warrant Officers of the Special Air Service Regiment (22 SAS), who in addition to long exemplary military careers have extensive experience of operations and training.

Our syllabus has been specifically designed to meet the needs of men and women wishing to enter the profession, regardless of background. All the key competencies considered mandatory for this area of specialist security are covered.

- ◆ Underpinning knowledge, Drills & Procedures.
- ◆ Surveillance Awareness.
- ◆ Driving Techniques.
- ◆ Medical Skills.
- ◆ Post Training Support (CV Assistance & Employment Referrals).
- ◆ Preference given to students when staffing Phoenix contracts.

Our Close Protection Career Transition / Resettlement Course (4 weeks) is specifically designed to meet the needs of men and women wishing to enter the profession and covers all the key competencies considered mandatory for the commercial sector.

We are currently working closely with City and Guilds and the Security Industry Authority (SIA) in order to produce national occupation standards for close protection.

In an unregulated industry that is mainly influenced by reputation and recommendation, it is important that your training has the right credibility. For that reason we at Phoenix, only employ instructors whose background and experience can be authenticated and we positively encourage you to verify these claims, and those of our competitors, before making your decision.

Not only will we prepare you with the necessary skills, but we will also develop your confidence to seek and successfully secure employment within the security industry. To help you achieve this, Phoenix CP Courses are visited by the major UK security companies who will select and interview successful graduates. We also provide post-training support, including CV customisation, and give preference to former students when staffing our own operational assignments.

Having gone through the resettlement process ourselves, we are only too aware of some of the difficulties and anxieties that service leavers can experience. If you have any questions whatsoever, please do not hesitate to telephone us.

If you've little or no knowledge of the industry, attending one of our seminars is highly recommended.

Yours Sincerely,

M Clifford OBE





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Dear Sir/Madam,

There has been an increase in the number of enquiries from younger personnel (21-24 years) leaving the military for a career in close protection.

We at Phoenix, feel professionally obliged, to inform potential students that the majority of the large multi-national companies will not consider personnel for employment within this sector unless they are over the age of 24 and preferably over 25 years old.

This is certainly not to say younger personnel will not gain employment within this sector on successful completion of the course however their chances are reduced.

If you have any queries please do not hesitate to contact us by phone or email, or if convenient attend one of our seminars where you can direct any questions to the directors.

Yours sincerely,

Michael Clifford OBE
Director
Phoenix C P Ltd



PHOENIX C.P LTD STAFF CREDENTIALS

Phoenix is an independent CP training and management company, with contracts that included a fully armed team assigned to a senior EU government official. The company has trained men and women for the commercial sector since the year 2000 and has established an excellent reputation. Acknowledged as the UK's leading commercial training provider, Phoenix is currently the preferred trainer of the major risk management companies that dominate the industry, and a preferred supplier for the Armed Forces Resettlement. Phoenix trained personnel are highly sought after and are deployed on a wide variety of CP assignments throughout the world.

Phoenix works closely with military resettlement organisations and is registered with the Department of Education & Skills. We can therefore accept students taking advantage of Career Development Loans or other government led initiatives.

All instructors employed by Phoenix are carefully selected for their appropriate backgrounds, expertise and overall suitability.

MC: Served 19 years in 22 SAS. Held all key appointments and was one of the youngest RSM's of the Regiment. Deployed/Commanded at all levels on some of the most complex and challenging tasks undertaken by Special Forces. For many years he was at the forefront of selecting and training of Officers and soldiers within the SAS. Awarded the OBE and commissioned to Captain.

AP: Search and improvised Explosive Device (IED) expert, who has vast military and commercial experience. Since 1997 has been a specialist trainer and consultant in protective and anti-terrorist security. Council Member of the Institute of Munitions Clearance Engineers and a Member of the Institute of Conflict Management.

TB: 7th Dan Black Belt and former Karate World Champion. Has been teaching martial arts in Hereford since 1976. Runs his own Martial Arts Centre and delivers specialist unarmed combat/defensive training to military and commercial organisations.

CW: A highly immediate care practitioner, ex-chief instructor 22 SAS medical cell who specialised in training UK Special Forces and Government agencies in pre-hospital care

JD: Served 24 years with the British Special Forces, principally as a covert intelligence and surveillance operator and instructor. Also spent 4 years as an instructor in the VIP Protection Cell of the Counter Revolutionary Warfare Wing, 22 SAS. JD has the distinction of being one of a few women since the Second World War to be decorated for gallantry.

CL: During 16 years service with 22 SAS, leaving with the rank of warrant officer. CL developed various skills in hostile environments and operational theatres. Since leaving the armed forces has worked extensively with a classified government agency and more recently in support of media organisations in Iraq. CL has a wealth of knowledge and experience in the commercial security sector.



CLOSE PROTECTION CAREER TRANSITION / RESETTLEMENT COURSE

Phoenix C.P has devised a comprehensive four-week training package to realistically prepare men and women for a career in the Close Protection industry. This is a **pass or fail** course designed to meet client protective requirements within the commercial security market and give you the confidence to seek employment secure in the knowledge that you can do the job. Benefits include:

COURSE FEES

With effect 01 April 05

£2913.75+VAT

(£3423.66)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

- ◆ Former 22 SAS, and other specialist support instructors with extensive military, police and commercial experience, whose credentials we encourage you to verify.
- ◆ Training designed to maximise employment potential.
- ◆ Emphasis on practical skills and realistic scenarios.
- ◆ Relevant certification in Close Protection.
- ◆ Post-training support and employment referrals.

COURSE DATES

02 Jan – 27 Jan 06
06 Feb – 03 Mar 06
13 Mar – 07 Apr 06
17 Apr – 12 May 06
22 May – 16 Jun 06
26 Jun – 21 Jul 06
31 Jul – 25 Aug 06
04 Sep – 29 Sep 06
09 Oct – 03 Nov 06
13 Nov – 08 Dec 06

Conducted at Hereford, student competence is developed from entry-level basics to a high standard in CP procedures, unarmed defence, CP driving skills, first aid and trauma management. These are competencies considered essential in the profession. There are certain aspects of moderate physical fitness during the course, therefore you are advised to arrive with a basic level of fitness, for example be able to run 3 miles in approximately 30 Mins.

Our approach to training is to effectively integrate the practical and theoretical aspects of the syllabus into an effective package that meets the realistic demands of the commercial security industry. This basically involves preparing you to confidently undertake, either as an individual or as part of a team, the following:

- ◆ Collate and analyse information relating to the threat and assess client vulnerability.
- ◆ Determine the resources and procedures necessary to minimise the risks to the client.
- ◆ Coordinate all the elements involved in the protection plan.
- ◆ Establish and unobtrusively maintain a secure environment, which the client can operate in.
- ◆ Promote client confidence by demonstrable efficiency and a flexible response to developing situations.

THE SYLLABUS

CP DRILLS, PROCEDURES & KNOWLEDGE considered essential for a professional Close Protection Officer are developed over the four weeks of the course. The syllabus is delivered through a combination of lectures, practical periods and scenario based mini exercises designed to develop the overall concept. Training culminates in an intensive final live exercise.

DRIVING aspects of the course concentrate on the actual requirements of a Close Protection Driver in the domestic and commercial security sectors, with an emphasis on practical driving skills and two car drills that are consistent with the requirements of CP driving in the majority of procedures currently in use. A full driving licence is prerequisite for this part of the course.

UNARMED DEFENCE techniques are based on operational experience and are designed for practical application when physical intervention is considered the most appropriate course of action. Our instructor is a 6th Dan martial arts exponent who has spent many years preparing individuals and teams for the most demanding CP assignments. This aspect of training is physically challenging and will give you a thorough grounding of what is expected of a Close Protection Officer.

SURVEILLANCE AWARENESS training is considered essential, as some form of surveillance of the target precedes most pre-meditated attacks. Preventative and proactive measures to detect surveillance activity are taught and related to real life incidents.

MEDICAL SKILLS training is conducted during the course has been designed specifically for the Close Protection Officer. Realistic and demanding medical training including scene assessment, airway management, arrest of bleeding, cardiac emergencies, defibrillation and other aspects of First Responder care. The medical phase is also **pass or fail**, which is assessed through a mixture of challenging practical and theoretical assignments. All successful students will be awarded a HSE First Aid at work certificate.

ACCOMMODATION and catering provided are of a high standard. Those wishing to have single accommodation should contact Phoenix for details of surcharges applicable. Depending on the progress of the course, students have the opportunity to return home at weekends.





TACTICAL FIREARMS COURSE

(5 Days – Spain)

The Phoenix Tactical Firearms Course is designed for men and women who are likely to deploy on overseas assignments, where the carriage of firearms may be necessary.

An armed Close Protection Officer assigned to one of the many duties involved with VIP protection may have to respond with controlled lethal force, as a last resort. This calls for decisive and clear thinking combined with speed and accuracy, while under extreme pressure.

We believe that the ability to meet these demands is a function of training that involves intensive practical instruction using live ammunition in a variety of testing scenarios. This level of training should only be attempted by an experienced instructor, who has the right background and proven ability.

Phoenix training is based on practical techniques developed through years of experience and practise. Detailed explanation, skilful demonstration and expert coaching, conducted in a relaxed safety conscious environment, combine to develop the skills and competencies of the individual to a high standard.

Due to the UK handgun ban and the reality that the necessary skill level cannot be taught through synthetic means, we currently conduct our firearms courses outside mainland UK. Tuition is provided by our extremely experienced firearms instructors who have a wealth of operational and SAS instructional experience.

Our instructor's extensive experience includes the development of handgun skills required for the most demanding operational assignments undertaken by UK Special Forces. They have also taught UK Police Tactical Firearms Units and various Police and Special Forces units who are UK friendly.

Due to the growing demand for armed CPO's this course has become very popular with those planning to work in hostile regions. The maximum loading is 14 and places are allocated on "first come" basis.

This is a qualifying course that is demanding but enjoyable. Successful students will receive a Handgun Proficiency Certificate. Previous firearms experience is not required. Further details can be obtained by contacting Phoenix.

COURSE FEES

With effect 01 April 05

£1045.00+VAT

(£1227.88)

Inclusive of
5 days

Bed and Breakfast
Weapon Hire
Ammunition
Flights & Airport Tax
Federal Licence
Range Hire

COURSE DATES

11 Dec - 16 Dec 05
29 Jan - 03 Feb 06
05 Mar - 10 Mar 06
09 Apr - 14 Apr 06
14 May - 19 May 06
18 June - 23 Jun 06
23 Jul - 28 Jul 06
27 Aug - 01 Sep 06
01 Oct - 06 Oct 06
05 Nov - 10 Nov 06
10 Dec - 15 Dec 06





Phoenix
Close Protection

CLOSE PROTECTION CAREER INFORMATION SEMINARS

(11am to 3pm Saturday – Hereford)

Specifically aimed at men and women considering a new career in Close Protection, the event is designed to give a factual insight into the profession and the specialist security industry in general.

CAREER INFORMATION SEMINAR

Commences
1100 hrs
Approximate End
1500 hrs

FREE
Attendance

Light Refreshments
Also Provided

- ✓ Discover if the profession is right for you.
- ✓ Discover if you are right for the profession.
- ✓ Gain insider information.
- ✓ Learn how the industry ('The Circuit') operates.
- ✓ Review the training options and qualifications.
- ✓ Learn about employment opportunities.
- ✓ Learn how to develop your career.

The aim of the seminar is to inform potential candidates of the realities involved by choosing a career in Close Protection. After this event delegates will be able to make an informed choice.

Former Special Forces personnel (22-SAS) who have extensive experience of the commercial market, both in the UK and overseas will be presenting this event. The programme includes a Power Point and video based presentation.

Questions are encouraged throughout the day and there is ample opportunity afterwards for individual consultation and initial evaluation of your suitability for the profession. There are no obligations attached to this seminar.

Details of the exact location (map) and confirmation of your booking will be sent to you one week before the event. For enquiries and multiple or late bookings, please telephone or email Phoenix C.P Ltd.

Phoenix C.P Ltd reserves the right to reject applications and to reschedule seminars that cannot be held due to unforeseen circumstances.



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Tel: 01432 850223

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Form IP3

SEMINAR BOOKING SLIP

Mr / Mrs / Miss: Forename: Surname:

Address:

Post Code: Occupation:

Telephone Number: Email:

I would like to attend the seminar on

Date:

Signature:



PHOENIX SURVEILLANCE COURSE

Phoenix CP has designed a comprehensive and intensive two-week training package to realistically prepare men and women for all aspects of Surveillance. These skills will prepare operatives for not only work in the surveillance market but will significantly extend their employability in the wider security industry. This is a generic package covering the core aspects of surveillance, which on completion will give graduates the confidence to seek employment secure in the knowledge that they have the skills required. Benefits include;

COURSE FEES

With Effect 01 JAN 05

£1999+VAT

(£2348.82)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

- ◆ Former 22 Special Air Service and 14 Intelligence Unit instructors with extensive military background and worldwide experience.
- ◆ Training designed to maximise employment potential.
- ◆ Emphasis on practical skills and realistic training.
- ◆ Post-training support and employment referrals.

COURSE DATES

30 Jan - 10 Feb 06
06 Mar - 17 Mar 06
10 Apr - 21 Apr 06
15 May - 26 May 06
18 Jun - 31 Jun 06
22 Jul - 04 Aug 06
28 Aug - 08 Sep 06
02 Oct - 13 Oct 06
06 Nov - 17 Nov 06
11 Dec - 22 Dec 06

Conducted at the Phoenix training establishment Longworth Hall Hereford, students' competence is developed from entry level requirements to a proficient standard in all aspects of surveillance. This course will prepare students to take part either as an individual or more realistically as part of a team in surveillance serials both during the day and night against subjects in numerous scenarios and environments, the syllabus includes:

- ✓ Preparation and planning of Surveillance operations.
- ✓ Safe driving principles.
- ✓ Navigation both foot and mobile.
- ✓ Foot and Mobile Surveillance.
- ✓ Covert imagery capture.
- ✓ Anti-surveillance.
- ✓ Counter Surveillance.
- ✓ Static Surveillance.
- ✓ Technical Surveillance awareness.

THE SYLLABUS

MOBILE/FOOT SURVEILLANCE PROCEDURES are progressively developed from theoretical lectures and practical exercises through to relevant scenarios culminating in an intensive and realistic final exercise. The expertise imparted during this the mainstay of the course is drawn from the instructors experiences of doing surveillance worldwide and on numerous types of tasking.

COVERT IMAGERY techniques for the capture of imagery whilst on surveillance serials and from static observation posts are taught and practised on the course.

ANTI AND COUNTER SURVEILLANCE MEASURES a complete understanding of both is essential to the success of any Surveillance operation.

STATIC SURVEILLANCE short notice, short term, rural and urban observation posts are covered in depth.

TECHNICAL SURVEILLANCE AWARENESS the necessity to be aware of the range and application of technical surveillance is fundamental.

DRIVING/NAVIGATION are essential skills required to carry out surveillance and will constantly be developed over the 2 weeks. Training includes initial lectures followed by practical periods. A full driving licence is a pre-requisite for this course.

In addition the following subjects are also covered as part of the syllabus in order to enhance the operatives overall capability; Target Reconnaissance, Subject Assessment Communications, Use of Public Transport, Orientation of Public Places & Understanding the Rule of Law/ Legal requirements.

The company is fully aware of the occasional need for clients to produce evidence in court, and for this reason we can record all our evidence within the provisions of the Police & Criminal Evidence Act (1984)





COMMERCIAL COMMUNICATIONS RESETTLEMENT COURSE

Phoenix C.P. has designed a comprehensive four week training package to prepare communicators for a career in the Commercial Communications industry. This is a **pass or fail** course designed to meet the requirements that give you the knowledge to operate, install and carry out basic maintenance on commercial radio systems. Benefits include:

COURSE FEES

With effect 01 April 05

£2913.75+VAT
(£3423.66)

Inclusive of
Accommodation
Breakfast
Evening Meal
Exam Fees
Certificates

- Former 264 (SAS) Signal Squadron and other specialist instructors with extensive military, UN and commercial experience.
- Training designed to maximise employment potential.
- Emphasis on practical skills.
- Future qualifications linked to national standards
- Post training support and employment referrals.

COURSE DATES

02 Jan – 27 Jan 06
06 Feb – 03 Mar 06
13 Mar – 07 Apr 06
17 Apr – 12 May 06
22 May – 16 Jun 06

Conducted at Hereford, student competence is developed to a high standard and looks to transfer existing communication skills into the commercial arena. Concentrating on the most widely used communications equipment across portable satellites, Very / Ultra High Frequency and High Frequency.

Our approach to training is to complement the essential theory with extensive practical sessions based on real life scenarios from the commercial communications industry. This basically involves preparing you to confidently undertake the following:

- Basic communication theory principals.
- In depth operation of commercial radio equipment.
- Installation of communications equipment.
- Basic communications planning.

THE SYLLABUS

PORTABLE SATELLITE equipment providing worldwide coverage of voice and data communications. Covering; INMARSAT, Regional BGAN, Iridium and Thuraya.

HIGH FREQUENCY equipment providing long range voice and data communications. Covering; Codan, Barrett and QMAC.

VERY / ULTRA HIGH FREQUENCY equipment providing short range voice communications in an overt, discrete or covert role in static, mobile and personal configurations. Covering; Motorola, ICOM and Kenwood.

TRAINING culminates in an intensive final exercise which is combined with the main CP course to provide realistic scenarios.

MEDICAL SKILLS training is conducted during the course that has been designed specifically for operating in the security industry. The medical training has been incorporated in this course to ensure personnel are best qualified to deal with any given situation working in this environment. Successful candidates will be issued with a HSE First aid at work certificate.

ACCOMMODATION and catering provided are of a high standard. Those wishing to have single accommodation should contact Phoenix for details of surcharges applicable. Depending on progress of the course, students have the opportunity to return home at weekends.





COURSE APPLICATION FORM

Please use **BLOCK CAPITALS** and delete * as necessary.

Phoenix Close Protection courses are awarded on a "first come, first served" basis, early booking is therefore strongly recommended. Please also enclose your current CV if you have one.

Service leavers intending to use resettlement grants and allowances should obtain and forward the required documentation to us at the earliest opportunity. Two forms are currently necessary, an Agreement by Civilian Firm or Organisation to Provide Resettlement Training Form and a Certificate of Attendance Form. An MOD cost breakdown, as required by the unit Pay Office, will be sent to all service applicants.

COURSE BOOKING					
TITLE * MR / MRS / MISS		FORENAMES		SURNAME	
ADDRESS				DAYTIME TELEPHONE NUMBER	
				EVENING TELEPHONE NUMBER	
				MOBILE TELEPHONE NUMBER	
EMAIL ADDRESS			OCCUPATION		
DATE OF BIRTH	AGE	RESETTLEMENT? (MOD PERSONNEL ONLY)		RUN OUT DATE (MOD PERSONNEL ONLY)	
MILITARY EXPERIENCE/ UNIT / YEARS SERVED / OPERATIONAL TOURS					
COURSE REQUESTED * CP CAREER / FIREARMS / SURVEILLANCE			DATES REQUESTED		
<p>I acknowledge and accept Phoenix CP Ltd's Terms of Business, as given below. Please reserve me a place on the course indicated.</p> <p>I have enclosed a deposit / payment of £ *I have also enclosed / I shall forward at a later date a passport sized photograph for security and database use.</p> <p>Date: Signature:</p>					
<p align="center"><u>TERMS OF BUSINESS</u></p> <ol style="list-style-type: none"> Cheques should be made payable to Phoenix C.P Ltd. Deposits are non-refundable unless 21 days notice is given in writing. Phoenix reserves the right to refuse a student. If a student leaves a course for reasons beyond their control, a future course place will be offered. Phoenix accepts no liability for loss or accidents/injury due to a student's negligence. Phoenix reserves the right to reschedule individual applications on oversubscribed courses in such an event, a full refund/alternative dates will be offered. 					
CAREER TRANSITION / RESETTLEMENT		TACTICAL FIREARMS		SURVEILLANCE	
£2,913.75+VAT (3423.66)	02 Jan – 27 Jan 06 06 Feb – 03 Mar 06 13 Mar – 07 Apr 06 17 Apr – 12 May 06 22 May – 16 Jun 06 26 Jun – 21 Jul 06 31 Jul – 25 Aug 06 04 Sep – 29 Sep 06 09 Oct – 03 Nov 06 13 Nov – 08 Dec 06	£1045+VAT (£1227.88)	11 Dec - 16 Dec 05 29 Jan – 03 Feb 06 05 Mar – 10 Mar 06 09 Apr – 14 Apr 06 14 May – 19 May 06 18 June – 23 Jun 06 23 Jul – 28 Jul 06 27 Aug – 01 Sep 06 01 Oct – 06 Oct 06 05 Nov – 10 Nov 06 10 Dec – 15 Dec 06	£1,999+VAT (£2,348.82)	30 Jan - 10 Feb 06 06 Mar - 17 Mar 06 10 Apr - 21 Apr 06 15 May - 26 May 06 18 Jun - 31 Jun 06 22 Jul - 04 Aug 06 28 Aug - 08 Sep 06 02 Oct - 13 Oct 06 06 Nov - 17 Nov 06 11 Dec - 22 Dec 06